

#### 3-Month Price **Performance**

#### **EQUITY** INDEX RETURNS

	1 Week	3 Months
N.A. OEMs	(0.89%)	19.07%
Euro OEMs	(4.67%)	(5.42%)
Asia OEMs	2.24%	2.76%
CV OEMs	451.17%	(19.30%)
EV OEMs	(1.24%)	14.44%
N.A. Suppliers	0.16%	17.41%
Euro Suppliers	(2.00%)	11.36%
Asia Suppliers	1.34%	8.56%
CV Suppliers	(0.80%)	7.09%
Battery	1.58%	(7.58%)
ADAS	0.61%	15.75%
Off-Highway	0.97%	11.64%
Powersports	(0.65%)	9.75%
S&P 500	(0.15%)	6.93%

#### **Munro Update**





Skywell EV **Battery Teardown** Review

June 25, 2025





**Electric Motor** Inverter **Explained: How It** 

Works and Why It Matters

June 23, 2025





**Next-Generation Battery Technology** 

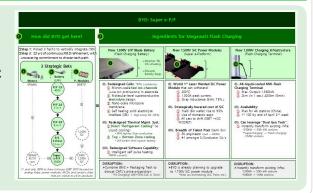
Insights

June 20, 2025

#### **Munro Strategic Update**



Super e-P/F (ENABLER): **BYD's Leading** position in Battery / SC design



### U.S. S.A.A.R. (in millions) 17.5 15.0 12.5 10.0 May-08 Oct-13 Apr-19 Oct-24

#### **Historical Gas Prices (\$ per gallon)** \$4.80 \$4.00 \$3.20 \$2.40 \$1.60 May-08 Oct-13 Apr-19 Oct-24 U.S. Energy Information Administration (EIA)



### **N.A.** Automotive



Company	Ticker	Price as of	% of 52-Wk	Market	Total Enterprise	LTM EBITDA	Total Debt /	LTM	TEV / E	BITDA	Weekly Stock Price	
Company		6/26/2025	High	Сар	Value	Margin	EBITDA	P/E	LTM	2025		rmance
Vehicle Manufacturers												
Tesla, Inc.	TSLA	\$327.55	67.0%	\$1,055,024.21	\$1,031,921.21	13.1%	1.0x	NM	NM	NM	<b>A</b>	1.7%
General Motors Company	GM	\$48.13	78.6%	\$46,273.85	\$163,401.85	9.8%	7.3x	6.9x	8.9x	6.2x	<b>A</b>	0.1%
Ford Motor Company	F	\$10.48	70.6%	\$41,674.23	\$172,488.23	5.5%	15.6x	8.4x	17.0x	13.2x	<b>A</b>	0.5%
					Mean	9.5%	8.0x	7.7x	12.9x	9.7x		0.8%
Suppliers												
Aptiv PLC	APTV	\$67.41	83.3%	\$14,677.21	\$22,309.21	15.8%	2.7x	10.6x	7.2x	7.2x	▼	(0.4%)
BorgWarner Inc.	BWA	\$33.15	88.9%	\$7,283.72	\$9,786.72	13.9%	2.1x	25.5x	5.0x	4.9x	$\blacksquare$	(0.5%)
Autoliv, Inc.	ALV	\$110.65	97.7%	\$8,553.82	\$10,508.82	13.8%	1.6x	12.7x	7.4x	7.6x		0.3%
Gentex Corporation	GNTX	\$21.62	61.2%	\$4,860.25	\$4,562.58	24.0%	0.0x	12.6x	8.3x	7.7x		1.1%
Visteon Corporation	VC	\$91.44	77.5%	\$2,492.49	\$2,370.49	11.7%	1.0x	8.6x	5.2x	5.0x	<b>A</b>	0.6%
Gentherm Incorporated	THRM	\$27.77	49.0%	\$856.98	\$1,016.34	11.9%	1.9x	17.4x	5.9x	5.3x	<b>A</b>	1.2%
Stoneridge, Inc.	SRI	\$6.11	33.2%	\$170.14	\$300.40	3.9%	6.1x	NM	8.7x	7.1x	$\blacksquare$	(2.4%)
Magna International Inc.	MG:TSX	\$37.47	77.6%	\$10,556.30	\$17,795.26	9.4%	1.9x	9.3x	4.5x	4.6x	$\blacksquare$	(0.6%)
Goodyear Tire & Rubber Co.	GT	\$10.38	82.5%	\$2,965.60	\$11,255.60	8.4%	5.8x	12.4x	7.2x	5.6x	$\blacksquare$	(1.2%)
Lear Corporation	LEA	\$92.76	73.1%	\$4,959.27	\$7,765.87	7.2%	2.1x	10.8x	4.7x	4.6x	<b>A</b>	1.6%
Adient plc	ADNT	\$19.35	72.8%	\$1,625.72	\$3,873.72	5.0%	3.7x	NM	5.4x	4.6x	<b>A</b>	2.4%
Dana Incorporated	DAN	\$16.66	92.4%	\$2,428.02	\$5,258.02	7.3%	4.3x	NM	7.3x	5.9x	$\blacksquare$	(4.0%)
American Axle & Mfg.	AXL	\$4.12	53.9%	\$487.54	\$2,683.04	12.1%	3.8x	23.4x	3.7x	3.6x	$\blacksquare$	(4.0%)
Linamar Corporation	LNR:TSX	\$46.42	90.7%	\$2,780.51	\$3,718.09	14.8%	1.4x	15.9x	3.5x	3.5x	$\blacksquare$	(0.1%)
Nexteer Automotive Group	1316:SEHK	\$0.71	84.3%	\$1,790.45	\$1,513.73	7.3%	0.3x	29.0x	4.9x	3.5x	<b>A</b>	3.5%
Martinrea International Inc.	MRE:TSX	\$6.14	70.0%	\$436.46	\$1,241.44	10.6%	2.4x	NM	3.5x	2.9x	$\blacksquare$	(0.1%)
Modine Manufacturing Company	MOD	\$102.34	69.7%	\$5,361.79	\$5,747.59	15.0%	1.2x	29.9x	14.9x	15.8x		6.5%
Cooper-Standard Holdings Inc.	CPS	\$20.06	75.1%	\$352.02	\$1,395.93	7.6%	5.8x	NM	6.8x	7.3x	$\blacksquare$	(4.4%)
Superior Industries	SUP	\$2.74	95.9%	\$321.17	\$337.27	16.1%	0.4x	10.5x	6.8x	7.9x	<b>A</b>	2.6%
STRATTEC Security Corp.	STRT	\$57.92	93.8%	\$241.42	\$216.21	7.2%	0.3x	11.7x	5.4x	6.3x	▼	(1.4%)
					Mean	11.1%	2.4x	16.0x	6.3x	6.1x		0.0%
					Mean	10.9%	3.2x	15.0x	6.9x	6.4x		0.1%
Source: Capital IQ					Median	10.6%	2.1x	12.4x	6.3x	5.7x		0.1%

### **Euro Automotive**



Commony	Tieken	Price	% of 52-Wk	Market	Total	LTM EBITDA	Total Debt /	LTM	TEV / EBITDA		Weekly Stock Price	
Company	Ticker	as of 6/26/2025	High	Сар	Enterprise Value	Margin	EBITDA	P/E	LTM	2025		rmance
Vehicle Manufacturers												
Volkswagen AG	VOW3:XTRA	\$103.78	78.2%	\$52,895.18	\$305,898.32	9.0%	8.5x	5.2x	9.6x	8.6x	<b>A</b>	2.7%
Mercedes-Benz Group AG	MBG:XTRA	\$56.81	73.7%	\$54,646.48	\$155,439.41	10.9%	6.8x	5.8x	9.2x	7.5x		0.8%
BMW AG	BMW:XTRA	\$84.78	78.9%	\$50,879.79	\$160,643.77	11.5%	6.7x	NM	9.2x	7.3x		1.5%
Renault SA	RNO:ENXTPA	\$45.66	73.7%	\$12,338.31	\$69,782.80	10.9%	11.7x	16.2x	11.0x	10.3x		2.5%
Stellantis N.V.	STLAM:BIT	\$9.89	43.8%	\$28,496.87	\$31,150.05	6.8%	3.5x	5.2x	2.8x	1.8x	<b>A</b>	3.2%
					Mean	9.8%	7.5x	8.1x	8.4x	7.1x		2.1%
Suppliers												
Michelin SCA	ML:ENXTPA	\$36.84	84.6%	\$26,002.97	\$29,749.04	18.1%	1.5x	13.6x	5.8x	5.5x	<b>A</b>	0.3%
Continental AG	CON:DB	\$83.01	90.9%	\$16,505.55	\$22,757.15	10.3%	1.6x	12.0x	5.1x	4.9x	$\blacksquare$	(3.1%)
Forvia SE	FRVIA:ENXTPA	\$10.01	72.2%	\$1,968.89	\$11,747.06	8.5%	4.8x	NM	4.9x	3.5x		6.8%
Valeo SE	FR:ENXTPA	\$10.38	76.8%	\$2,522.14	\$7,941.28	9.2%	3.5x	15.2x	3.9x	2.8x	$\blacksquare$	(0.3%)
Brembo S.p.A.	BRE:BIT	\$8.99	70.9%	\$2,865.79	\$3,781.45	14.9%	2.2x	11.1x	6.1x	5.6x		2.1%
OPmobility	OPM:ENXTPA	\$13.00	95.3%	\$1,855.72	\$3,854.32	6.4%	3.5x	10.6x	5.6x	3.9x		1.0%
ElringKlinger AG	ZIL2:DB	\$5.03	80.4%	\$317.50	\$808.00	5.5%	4.9x	NM	7.7x	4.4x		1.2%
Grammer AG	GMM:DB	\$7.27	61.9%	\$110.06	\$680.27	5.5%	6.0x	NM	6.0x	4.5x	▼	(3.7%)
Sogefi S.p.A.	SGF:BIT	\$2.53	63.4%	\$301.71	\$384.02	10.9%	1.0x	NM	3.2x	2.9x		1.6%
Polytec Holding AG	PYT:WBAG	\$3.81	89.9%	\$83.88	\$217.34	4.2%	5.0x	NM	6.9x	5.9x	<b>A</b>	0.3%
					Mean	9.4%	3.4x	12.5x	5.5x	4.4x		0.6%
					Mean	9.5%	4.8x	10.5x	6.5x	5.3x		1.1%
Source: Capital IQ					Median	9.2%	4.8x	11.1x	6.0x	4.9x		1.2%

## **Asian Automotive**



Company	Ticker	Price as of 6/26/2025	% of 52-Wk High	Market Cap	Total Enterprise Value	LTM EBITDA Margin	Total Debt / EBITDA	LTM P/E	TEV / EBITDA LTM 2025		Weekly Stock Price Performance	
Vehicle Manufacturers		0/20/2025	піун		value	Margin	EBITUA			2020	Perio	imance
Toyota Motor Corporation	7203:TSE	\$16.90	72.4%	\$220,206.86	\$431,470.01	14.7%	5.5x	7.0x	9.2x	10.0x	•	(4.9%
Hyundai Motor Company	A005380:KOSE	\$159.36	72.5%	\$34,788.27	\$138,661.45	9.8%	9.1x	5.0x	11.7x	10.2x	<b>A</b>	6.0
BYD Company Limited	1211:SEHK	\$16.55	81.6%	\$148,917.38	\$135,332.53	14.2%	0.4x	23.4x	8.4x	10.0x	<b>A</b>	1.99
Honda Motor Co., Ltd.	7267:TSE	\$9.56	77.3%	\$39,686.72	\$87,861.35	9.0%	5.9x	8.0x	6.7x	6.4x	▼	(4.49
Vissan Motor Co., Ltd.	7201:TSE	\$2.32	58.5%	\$8,096.24	\$56,909.66	6.1%	10.6x	NM	11.1x	15.4x	<b>V</b>	(7.09
Mahindra & Mahindra Limited	M&M:NSEI	\$37.37	98.3%	\$41,653.82	\$53,102.35	20.3%	3.9x	27.7x	13.9x	NM	<b>A</b>	6.2
Suzuki Motor Corporation	7269:TSE	\$11.89	85.9%	\$22,933.18	\$27,053.43	15.3%	0.8x	8.3x	4.5x	NM	<b>▼</b>	(0.5
Geely Automobile Holdings Ltd.	175:SEHK	\$2.14	80.4%	\$21,581.31	\$20,220.68	5.1%	1.8x	7.6x	11.3x	7.8x	À	3.8
suzu Motors Limited	7202:TSE	\$12.48	80.1%	\$8,886.48	\$11,995.11	10.7%	2.0x	10.2x	5.2x	5.5x	<b>—</b>	(2.2
Kia Corporation	A000270:KOSE	\$74.24	76.4%	\$28,941.61	\$14,119.89	13.6%	0.2x	4.6x	1.4x	1.4x	À	2.9
/amaha Motor Co., Ltd.	7272:TSE	\$7.40	66.6%	\$7,172.39	\$12,080.02	9.1%	4.4x	13.1x	7.8x	5.9x	<b>~</b>	(2.9
Mitsubishi Motors Co.	7211:TSE	\$2.73	69.5%	\$3,979.98	\$3,303.14	7.6%	1.5x	14.3x	2.3x	2.0x	¥	(4.4
	7211.TSE 7261:TSE	\$5.75	52.5%		\$415.09	6.1%	2.4x			0.2x	Ť	
Mazda Motor Corporation	000800:SZSE			\$3,622.23				4.8x	0.2x		<b>*</b>	(5.6
FAW Jiefang Group Co., Ltd		\$0.96	67.4%	\$4,704.31	\$1,939.89	NM	NM	69.6x	NM C 1 v	7.6x	<b>*</b>	(0.9
Dongfeng Motor Group Co.	489:SEHK	\$0.45	59.2%	\$3,732.07	(\$1,686.14)	NM	NM 1.7	NM	6.1x	NM		(0.8
Tata Motors Limited	500570:BSE	\$7.84	57.2%	\$28,850.73	\$31,025.59	10.6%	1.7x	8.5x	5.7x	4.4x	<b>A</b>	1.1
KG Mobility Corp	A003620:KOSE	\$2.65	11.2%	\$537.25	\$713.85	4.2%	2.2x	NM	6.6x	17.9x	<b>A</b>	6.7
					Mean	10.4%	3.5x	15.1x	7.0x	7.5x		(0.3
Suppliers	2000-705	<b>#40.00</b>	70.70/	#00 00 <del>7</del> 00	<b>#00.074.40</b>	10.00/	0.0::	10.4	6.0	0.00		(0.4
DENSO Corporation	6902:TSE	\$13.02	72.7%	\$36,327.26	\$36,071.12	12.2%	0.8x	13.4x	6.2x	6.2x	<b>*</b>	(3.4
Bridgestone Corporation	5108:TSE	\$40.69	91.3%	\$27,582.36	\$28,602.82	18.0%	0.9x	15.2x	5.4x	5.4x	<b>*</b>	(2.9
AGC Inc.	5201:TSE	\$29.16	78.6%	\$6,190.53	\$11,638.50	14.7%	2.2x	NM	5.7x	5.8x	<b>*</b>	(2.5
Aisin Corporation	7259:TSE	\$12.28	93.8%	\$9,302.84	\$12,747.41	9.7%	1.5x	13.3x	4.0x	4.5x	_	(2.9
Hyundai Mobis Co.,Ltd	A012330:KOSE	\$218.47	98.5%	\$19,245.48	\$14,104.83	7.5%	0.8x	6.9x	4.8x	5.4x	<b>V</b>	0.0
NSK Ltd.	6471:TSE	\$4.52	79.0%	\$2,209.00	\$950.14	9.5%	0.0x	31.2x	1.9x	1.9x	<u> </u>	1.3
ITEKT Corporation	6473:TSE	\$7.74	91.5%	\$2,463.55	\$3,519.97	5.9%	2.2x	28.7x	4.8x	4.5x	<b>A</b>	1.
NTN Corporation	6472:TSE	\$1.50	64.6%	\$799.67	\$2,436.01	7.9%	5.4x	NM	5.6x	5.9x	<b>A</b>	1.4
Koito Manufacturing Co., Ltd.	7276:TSE	\$11.79	63.9%	\$3,345.60	\$1,850.25	9.7%	0.1x	11.3x	3.1x	3.2x	<b>V</b>	(3.9
Toyoda Gosei Co., Ltd.	7282:TSE	\$18.76	94.5%	\$2,387.09	\$2,637.97	11.3%	0.9x	9.8x	3.3x	3.7x	•	(0.2
Stanley Electric Co., Ltd.	6923:TSE	\$19.31	93.0%	\$2,879.88	\$2,453.95	18.2%	0.5x	14.1x	4.0x	4.5x	▼	(2.6
oyota Boshoku Corporation	3116:TSE	\$13.40	88.8%	\$2,393.39	\$2,120.39	6.5%	1.3x	21.4x	2.5x	2.8x	<b>A</b>	0.0
NHK Spring Co., Ltd.	5991:TSE	\$10.78	75.0%	\$2,184.03	\$2,119.10	10.2%	0.9x	7.2x	3.9x	4.4x	•	(4.4
HL Holdings Corporation	A060980:KOSE	\$30.40	96.3%	\$283.16	\$851.45	6.5%	10.3x	NM	14.4x	8.4x		1.0
Tokai Rika Co., Ltd.	6995:TSE	\$14.84	88.4%	\$1,261.94	\$812.77	9.1%	0.2x	6.8x	2.2x	2.4x	•	(1.7
-Tech Inc.	7212:TSE	\$4.55	95.9%	\$84.54	\$572.88	6.8%	3.6x	NM	4.2x	NM	•	(2.9
GGA Group Co.	600303:SHSE	\$0.53	80.2%	\$362.93	\$451.81	NM	NM	NM	NM	NM	$\blacksquare$	(4.6
S TECH Co., Ltd.	7313:TSE	\$11.37	82.2%	\$1,355.33	\$761.98	6.6%	0.2x	24.1x	3.7x	4.2x	•	(3.4
Sanden Corporation	6444:TSE	\$0.80	58.9%	\$88.78	\$530.26	0.2%	NM	NM	NM	NM	$\blacksquare$	(2.4
Akebono Brake Industry Co., Ltd.	7238:TSE	\$0.69	53.2%	\$186.36	\$346.97	6.0%	3.6x	NM	5.3x	NM	$\blacksquare$	(1.7
China Automotive Systems, Inc.	CAAS:NASDAQCM	\$4.16	77.5%	\$125.51	\$168.61	8.7%	1.1x	4.4x	2.9x	4.5x	▼	(1.4
- -utaba Corporation	6986:TSE	\$4.42	83.4%	\$187.29	\$51.74	NM	NM	NM	NM	NM	$\blacksquare$	(8.8)
Hankook & Company Co., Ltd.	A000240:KOSE	\$14.22	88.4%	\$1,347.33	\$1,395.21	31.9%	0.5x	5.6x	4.5x	3.8x	<b>A</b>	3.0
Alps Alpine Co., Ltd.	6770:TSE	\$10.09	85.6%	\$2,073.56	\$1,760.16	6.9%	1.5x	8.2x	3.9x	5.2x	•	2.
HYUNDAI WIA Corporation	A011210:KOSE	\$35.36	80.9%	\$947.10	\$1,301.98	5.8%	2.6x	7.7x	4.1x	3.7x	<b>A</b>	5.0
					Mean	10.0%	1.9x	13.5x	4.6x	4.5x		(1.3
					Mean	10.2%	2.5x	14.2x	5.6x	5.7x		(0.9
Source: Capital IQ					Median	9.1%	1.5x	9.8x	4.8x	4.9x		(1.5

### **Global EV Automotive**



Company	Ticker	Price as of 6/26/2025	% of 52-Wk High	Market Cap	Total Enterprise Value	LTM EBITDA Margin	Total Debt / EBITDA	LTM P/E	TEV / E	BITDA 2025	Sto	eekly ck Price ormance
Vehicle Manufactur	ers	0/20/2020	g		raido	a.g.ii						3111101
Tesla, Inc.	TSLA	\$327.55	67.0%	\$1,055,024.21	\$1,031,921.21	13.1%	1.0x	NM	NM	NM	<b>A</b>	1.79
BYD	1211:SEHK	\$16.55	81.6%	\$148,917.38	\$135,332.53	14.2%	0.4x	23.4x	8.4x	10.0x	<b>A</b>	1.99
_i Auto	LI	\$28.11	84.9%	\$28,483.42	\$15,554.22	7.8%	1.5x	26.7x	10.0x	12.6x	<b>A</b>	6.4
KPeng	XPEV	\$19.20	70.7%	\$18,277.48	\$16,082.46	NM	NM	NM	NM	NM	<b>A</b>	3.2
Rivian	RIVN	\$13.76	73.0%	\$15,774.81	\$13,473.81	NM	NM	NM	NM	NM	•	(0.19
NIO	NIO	\$3.47	45.0%	\$7,781.54	\$10,305.08	NM	NM	NM	NM	NM	<b>A</b>	1.5
_ucid	LCID	\$2.14	48.3%	\$6,527.56	\$7,139.59	NM	NM	NM	NM	NM	<b>V</b>	(3.6
√inFast	VFS	\$3.51	65.2%	\$8,209.23	\$13,733.01	NM	NM	NM	NM	NM	<b>A</b>	2.0
Zeekr	ZK	\$26.32	79.0%	\$6,690.47	\$8,001.02	NM	NM	NM	NM	NM	<u> </u>	1.4
Polestar	PSNY	\$1.11	57.2%	\$2,342.49	\$6,722.05	NM	NM	NM	NM	NM	_	2.8
REE	REE	\$0.55	4.7%	\$15.53	(\$6.08)	NM	NM	NM	0.1x	0.1x	<b>~</b>	(11.0
Xos	XOS	\$3.06	33.5%	\$25.48	\$63.60	NM	NM	NM	NM	NM	À	0.2
Workhorse	WKHS	\$1.00	3.6%	\$9.47	\$57.52	NM	NM	NM	NM	NM	<u> </u>	1.5
					Mean	11.7%	1.0x	25.1x	6.2x	7.6x		0.6
Battery Suppliers					Wear	11.790	1.00	25.11	0.23	7.00		0.0
CATL	300750:SZSE	\$35.52	84.5%	\$162,173.00	\$137,222.39	23.5%	1.6x	20.8x	11.6x	11.7x	<b>A</b>	4.0
G Energy Solutions	A373220:KOSE	\$218.84	67.1%	\$51,208.74	\$68,923.98	14.7%	4.6x	NM	NM	NM	<b>A</b>	2.
Samsung SDI	A006400:KOSE	\$128.81	44.6%	\$10,061.39	\$19,101.44	9.7%	8.2x	NM	19.4x	10.4x	<b>A</b>	4.3
EcoPro Materials	A450080:KOSE	\$35.18	33.2%	\$2,459.95	\$2,897.99	NM	NM	NM	NM	NM		14.
QuantumScape	QS	\$5.67	59.6%	\$3,169.11	\$2,400.28	NM	NM	NM	NM	NM		29.
Enovix	ENVX	\$8.72	46.7%	\$1,674.27	\$1,623.83	NM	NM	NM	NM	NM		2.0
Microvast	MVST	\$3.90	82.6%	\$1,262.25	\$1,467.70	11.3%	6.3x	NM	NM	NM	$\blacksquare$	(9.9
Amprius	AMPX	\$3.78	88.5%	\$455.66	\$445.00	NM	NM	NM	NM	NM		0.3
Solid Power	SLDP	\$1.95	72.2%	\$349.76	\$117.95	NM	NM	NM	NM	NM	$\blacksquare$	(1.5
SES	SES	\$0.87	34.4%	\$319.16	\$88.93	NM	NM	NM	NM	NM	$\blacksquare$	(5.6
Li-Cycle	LICY.Q:OTCPK	\$0.05	0.7%	\$2.19	\$425.89	NM	NM	NM	NM	NM	<b>A</b>	11.8
Dragonfly Energy	DFLI	\$0.19	2.1%	\$1.73	\$60.37	NM	NM	NM	NM	NM	•	(15.0
					Mean	14.8%	5.2x	20.8x	15.5x	11.0x		3.1
ADAS Suppliers												
NVIDIA	NVDA	\$154.31	99.9%	\$3,765,164.00	\$3,721,758.00	NM	0.1x	49.8x	NM	NM	<b>A</b>	6.1
Qualcomm	QCOM	\$155.93	73.9%	\$171,715.28	\$172,492.28	31.6%	1.1x	15.9x	12.9x	11.2x	<b>A</b>	1.5
Renesas	6723:TSE	\$13.54	58.0%	\$24,326.87	\$32,642.59	23.3%	4.5x	22.3x	16.1x	10.6x	<b>A</b>	4.8
Aurora	AUR	\$5.29	49.1%	\$9,357.35	\$8,313.35	NM	NM	NM	NM	NM	•	(0.8
Mobileye	MBLY	\$17.92	62.4%	\$14,550.98	\$12,994.98	NM	0.0x	NM	NM	NM	<b>A</b>	17.2
Ambarella	AMBA	\$64.89	76.2%	\$2,752.25	\$2,497.25	NM	NM	NM	NM	NM	<b>A</b>	22.7
Hesai	HSAI	\$19.37	80.1%	\$2,565.90	\$2,261.79	1.9%	15.0x	NM	NM	NM	<b>A</b>	6.2
ECARX	ECX	\$1.92	59.1%	\$711.80	\$935.44	NM	NM	NM	NM	NM	<b>A</b>	5.5
Ouster	OUST	\$23.53	94.2%	\$1,265.80	\$1,116.57	NM	NM	NM	NM	NM	<b>A</b>	15.
ndie Semiconductor	INDI	\$3.83	51.4%	\$746.44	\$931.80	NM	NM	NM	NM	NM		19.3
Cerence	CRNC	\$9.42	34.3%	\$407.49	\$561.14	6.8%	15.9x	NM	NM	NM	<b>A</b>	11.6
Aeva	AEVA	\$29.17	93.3%	\$1,605.01	\$1,526.82	NM	NM	NM	NM	NM	<b>A</b>	5.7
MicroVision	MVIS	\$1.06	54.4%	\$264.22	\$243.73	NM	NM	NM	NM	NM	$\blacksquare$	(15.2
_uminar	LAZR	\$2.69	8.2%	\$133.31	\$513.40	NM	NM	NM	NM	NM	$\blacksquare$	(6.9
nnoviz	INVZ	\$1.27	40.4%	\$252.68	\$195.58	NM	NM	NM	NM	NM	▼	(3.8
AEye	LIDR	\$0.80	18.6%	\$15.35	(\$6.51)	NM	NM	NM	0.2x	NM	•	(6.8
					Mean	15.9%	6.1x	29.3x	9.7x	10.9x		5.2
					Mean	14.4%	4.6x	26.5x	9.8x	9.5x		3.1
Source: Capital IQ					Median	13.1%	1.6x	22.9x	10.8x	10.6x		2.0

# **Global Comm.** *I* Specialty Vehicle



On-Highway Vehicles  AB Volvo (publ)  Daimler Truck Holding AG  PACCAR Inc  Isuzu Motors Limited  Nikola Corporation	VOLV B:OM DTG:XTRA PCAR:NASDAQGS 7202:TSE NKLA.Q:OTCPK	\$27.18 \$44.30 \$94.14 \$12.48 \$0.06	75.0% 84.1% 79.2% 80.1%	\$55,281.78 \$34,001.09	\$72,803.77	Margin 13.6%	EBITDA					ormance
Daimler Truck Holding AG PACCAR Inc Isuzu Motors Limited	DTG:XTRA PCAR:NASDAQGS 7202:TSE	\$44.30 \$94.14 \$12.48	84.1% 79.2%	\$34,001.09		13.6%						
PACCAR Inc Isuzu Motors Limited	PCAR:NASDAQGS 7202:TSE	\$94.14 \$12.48	79.2%				3.6x	12.0x	10.4x	9.4x	<b>A</b>	1.0%
Isuzu Motors Limited	7202:TSE	\$12.48			\$57,759.95	10.0%	5.7x	11.3x	10.1x	9.7x		2.1%
			80.1%	\$49,419.68	\$57,027.58	14.9%	3.3x	14.3x	11.8x	11.6x	<b>A</b>	3.8%
Nikola Corporation	NKLA.Q:OTCPK	\$0.06		\$8,886.48	\$11,995.11	10.7%	2.0x	10.2x	5.2x	5.5x	$\blacksquare$	(2.2%
			0.5%	\$5.02	\$157.39	NM	NM	NM	NM	NM	•	(20.9%
					Mean	12.3%	3.6x	11.9x	9.4x	9.1x		(3.2%
AG/Off-Highway Vehicles												
Deere & Company	DE	\$506.74	94.9%	\$137,238.90	\$197,575.90	20.5%	7.2x	24.5x	21.2x	21.8x	<b>.</b>	(3.5%
Caterpillar Inc.	CAT	\$371.58	88.8%	\$174,759.64	\$210,609.64	23.4%	2.6x	18.1x	14.2x	13.3x	<u> </u>	3.3%
Oshkosh Corporation	OSK	\$109.85	92.8%	\$7,071.38	\$8,338.78	11.3%	1.2x	11.7x	7.0x	6.4x	<b>A</b>	0.29
THOR Industries, Inc.	THO	\$86.50	72.8%	\$4,602.11	\$5,154.68	6.4%	1.7x	20.7x	8.4x	8.0x	<b>A</b>	0.79
Winnebago Industries, Inc.	WGO	\$28.24	43.0%	\$791.44	\$1,374.54	4.1%	5.3x	NM	12.2x	8.5x	<b>.</b>	(9.7%
Wabash National Corporation	WNC	\$10.49	43.7%	\$439.22	\$812.81	NM	NM	NM	NM	5.1x	<b>A</b>	1.0%
The Shyft Group, Inc.	SHYF:NASDAQGS	\$12.28	69.9%	\$429.92	\$605.82	3.7%	6.6x	NM	20.8x	13.0x	<b>A</b>	0.9%
Blue Bird Corporation	BLBD:NASDAQGM	\$42.91	76.0%	\$1,354.47	\$1,316.76	10.8%	0.6x	13.3x	9.0x	7.5x	<b>A</b>	2.6%
Kubota Corporation	6326:TSE	\$10.96	68.2%	\$12,464.56	\$27,349.05	12.4%	6.1x	9.6x	11.2x	10.1x	•	(1.5%
REV Group, Inc.	REVG	\$44.80	97.2%	\$2,186.12	\$2,311.82	7.2%	0.9x	24.1x	13.7x	14.4x	<b>A</b>	0.9%
Cumplioro					Mean	11.1%	3.6x	17.4x	13.1x	10.8x		(0.5%
Suppliers												
Eaton Corporation plc	ETN	\$342.35	90.1%	\$133,961.55	\$142,821.55	22.9%	1.9x	34.5x	24.7x	24.6x	<b>.</b>	2.29
Cummins Inc.	CMI	\$318.75	82.2%	\$43,909.37	\$50,913.37	14.9%	1.6x	15.9x	10.1x	9.5x	<b>.</b>	1.29
Ingersoll Rand Inc.	IR	\$83.28	78.5%	\$33,600.38	\$36,904.18	26.7%	2.5x	41.2x	19.0x	18.2x	<b>A</b>	3.1%
Westinghouse Air Brake	WAB	\$203.77	96.6%	\$34,870.41	\$38,538.41	20.8%	2.0x	31.9x	17.6x	17.5x	<b>.</b>	1.5%
Allison Transmission Holdings, Inc.	ALSN	\$92.88	75.8%	\$7,825.58	\$9,472.58	35.4%	2.1x	10.7x	8.4x	8.2x	<b>.</b>	0.79
LCI Industries	LCII	\$89.29	69.0%	\$2,253.47	\$3,197.81	9.5%	3.2x	14.6x	8.8x	9.2x	<b>.</b>	0.4%
Douglas Dynamics, Inc.	PLOW	\$28.81	93.0%	\$668.66	\$911.27	12.3%	3.5x	10.6x	12.6x	11.9x	<b>.</b>	1.1%
Commercial Vehicle Group, Inc.	CVGI:NASDAQGS	\$1.39	24.4%	\$45.01	\$178.61	3.3%	6.7x	NM	7.7x	7.3x	<u> </u>	4.5%
Patrick Industries, Inc.	PATK	\$89.91	90.9%	\$3,005.45	\$4,550.80	11.4%	3.8x	21.6x	10.5x	10.1x	<u> </u>	0.3%
Fox Factory Holding Corp.	FOXF	\$24.76	45.1%	\$1,032.80	\$1,779.32	10.4%	5.5x	NM	12.1x	10.7x	_	0.29
Marine & Power Sports					Mean	16.8%	3.3x	22.6x	13.1x	12.7x		1.5%
•	HOG	\$23.25	58.2%	\$2,824.59	\$9,186.99	11.2%	13.7x	8.5x	17.1x	12.5x	_	(D 504
Harley Davidson Corp.											Ť	(0.5% (11.7%
Livewire  Marina Braduets Corporation	LVWR	\$5.12	56.6% 75.2%	\$1,042.26	\$997.16	NM 9 106	NM 0.0v	NM 10.0v	NM 12 Ev	NM	Ť	•
Marine Products Corporation	MPX	\$8.19	75.2% 65.0%	\$286.29 \$540.27	\$229.18	8.1%	0.0x	19.0x	12.5x	12.7x	Ť	(0.4%
MarineMax, Inc.	HZO	\$25.16	65.9%	\$540.27	\$1,680.28	6.9%	8.0x	10.3x	10.1x	11.2x	<b>V</b>	(1.0%
Malibu Boats, Inc.	MBUU	\$31.59	66.1%	\$606.24	\$608.29	5.9%	0.8x	NM	13.5x	13.8x	<b>∀</b>	(0.1%
MasterCraft Boat Holdings, Inc.	MCFT	\$17.97	78.1%	\$298.39	\$232.08	2.7%	0.0x	NM 44.0v	NM 0.1v	14.8x	<b>A</b>	0.29
Brunswick Corporation	BC	\$54.82	62.5%	\$3,600.76	\$5,939.36	12.9%	4.0x	44.9x	9.1x	8.1x	•	(1.3%
BRP Inc.	D000	\$47.47	64.1%	\$3,458.77	\$5,367.92	11.4%	3.4x	NM	8.5x	7.5x	•	(0.3%
Vision Marine Technologies	VMAR	\$6.88	0.7%	\$7.61	(\$2.59)	NM 7.00/	NM 1.0::	NM EE E	0.3x	NM C. 4::	•	(12.2%
Polaris Inc.	PII	\$39.29	44.6%	\$2,208.01	\$4,100.81	7.2%	4.3x	55.5x	8.0x	6.4x	•	(1.9%
					Mean	8.3%	4.3x	27.6x	9.9x	10.9x		(2.9%
Source: Capital IQ					Mean Median	12.4% 11.2%	3.7x 3.3x	20.4x 15.2x	11.8x 10.5x	11.2x 10.1x		(1.0% 0.3%





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